



FAUJI CEMENT COMPANY LIMITED

South African Coal

Generally 10,000-40,000 MT is required per month having following specifications: -

| Specification | Desired Values | Rejection Limits | Penalty / Premium Formulae |
|-----------------------|-----------------|-------------------------------|---|
| GCV(Kcal/kg) (ADB) | 6600 Kcal/kg | <6300 Kcal | Adjusted Rates = FOR Cost x Actual GCV / 6600 |
| TM (ARB) | 8 % | >15% | Wt Adjustment = Qty Received x (100- Actual TM) / 92 |
| Sulfur | 1% | >1 % | Premium on less than 1% Sulfur is not admissible |
| Ash | 14% | >16% | Deduction @ 1% of FOR cost on each 1% increase over offered % till 16 % (rejection limits). |
| VM | 22-30 | >30% or <21 % | Penalty @ Rs: 100/MT will be levied if VM falls below 22 % till 21 % . Premium on VM is not admissible. |
| HGI | 45-55 | <45 & >55 | |
| AFT | 1250-1350 OC | < 1250 OC and > 1350 OC | |
| Size | 0-50 mm | > 50mm | |



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Terms and Conditions

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| (1) | <u>Payments on FOR Supplies.</u> Will be made through Local Revolving, 30 days Ussance LC as under:- |
| (a) | <u>Freight Charges.</u> Will be paid within 48 hours of Receiving Report which is prepared within 48 hours after receipt of coal. |
| (b) | <u>Cost of Material.</u> Supplies will be accepted in packets of 2500-3000 MT.90% of the cost of 2500 - 3000 MT ($\pm 10\%$) coal will be paid on 30th day of Penalty /Premium Certificate. |
| (c) | <u>Balance Payment.</u> Balance 10% amount will be paid after 30 days on successful completion of PO. |
| (2) | <u>Payments on CNF Supplies.</u> LC at sight / Ussance LC as mutually agreed between both parties |
| (3) | <u>Lab Test.</u> Lab test of QC FCCL will be considered as final if FOR supplies. In case of CNF supplies, lab test will be mutually agreed between both parties. |
| (4) | <u>Weight.</u> The weight measured at FCCL Weigh Bridge will be considered as final. |
| (5) | <u>Formulae for Penalties/Premium.</u> |
| (a) | <u>Penalties.</u> As per written in above tables against each specification. |
| (b) | <u>Premium.</u> Will be admissible as compensation against other penalties (if levied) less sulfur. |
| (6) | <u>Quantity.</u> Minimum 10,000 – 40,000 MT as and when tendered. |
| (7) | <u>Rates of Coal.</u> As per offered quality. |